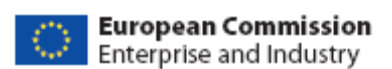


Enterprise Europe Network Hessen

Business Cooperation Profiles



www.een-hessen.de



Introduction

Dear Readers,

We, the Enterprise Europe Network Hessen are glad to present you a **compilation of 46 cooperation profiles of small and medium-sized Hessian companies** looking for European business partners. The profiles come from numerous sectors like IT, life science, tourism, logistics, food, engineering, etc.

The **Enterprise Europe Network** helps small business to make the most of the European marketplace. Working through local business organisations, we can help you:

- Develop your business in **new markets**
- Source or license **new technologies**
- Access **EU finance** and **EU funding**

The **Enterprise Europe Network** comprises 572 member organisations across the EU and beyond. They include chambers of commerce and industry, technology centres, universities and development agencies. The Enterprise Europe Network is a flagship European initiative, aimed at providing innovation and business support to small businesses across the European Union. Launched in February 2008 by the European Commission, the Network is a one-stop-shop for information on EU legislation, funding opportunities, assistance in finding business partners and help in developing research and innovation capacities.

The **Enterprise Europe Network Hessen** is hosted by HA Hessen Agentur GmbH, the state-owned business development agency of the German state of Hessen. HA Hessen Agentur GmbH bundles all non-monetary activities of Hessian business promotion and assists local and foreign companies in taking advantage of the many unique benefits of doing business in Hessen.

Together with Frankfurt, centre of the state's service and financial sector, four major industrial sectors give the state its strong economy: chemical and pharmaceutical manufacturing, automotive and mechanical engineering and electronics. The diversity of Hessen's economy and its strong internalisation are the driving factor of success. More than 90 percent of approx. 260,000 firms are SMEs active in numerous industrial sectors. Many of them are searching for business cooperation partners in the European Union.

Learn more: www.een-hessen.de

Are you interested?

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IT security and software development

Profile ID

20100701003

Summary

A German company specialised in IT security and software development services offers data encryption and compression products compatible across a range of operating systems: MVS, VSE, BS2000/OSD, most UNIX® derivatives, OS/2 and Win32. The company is looking for reciprocal trade cooperation and joint venture partners in Europe. They also would be interested in selling the company.

Company Information

Activity Codes (NACE-Code)

Software publishing
Computer programming, consultancy and related activities
Data processing, hosting and related activities; web portals
Other information service activities

Company's Products / Activities (main products, services, core activities)

- JET-Security, an identity and access management programme for Linux/Unix, and for the mainframe OS BS2000/OSD. - X-PRESS, a compression, encryption and conversion programme for most of all OS. - ESR, a universal data processing programme for the mainframe OS BS2000/OSD.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company specialised in IT security and software development services offers data encryption and compression products compatible across a range of operating systems: MVS, VSE, BS2000/OSD, most UNIX® derivatives, OS/2 and Win32. The company is looking for reciprocal trade cooperation and joint venture partners in Europe. They also would be interested in selling the company. The biggest group of clients (between 70 and 80 per cent) is constituted by huge banks, insurances and public institutions. The company is looking for a partner that would be willing to enter a partnership in the first place and in the second to take over the company and its clients.



Life science consultancy company

Profile ID

20100429025

Summary

A German consultancy company from the field of life science industries (pharma, biotech, medical devices) offers support as intermediary to foreign SMEs looking for strategic investors and venture capital companies.

Company Information

Activity Codes (NACE-Code)

Manufacture of basic pharmaceutical products
Manufacture of pharmaceutical preparations
Management consultancy activities
Business and other management consultancy activities
Research and experimental development on biotechnology

Company's Products / Activities (main products, services, core activities)

Business expansion and strategy advisory for pharmaceutical, biotech and medical device companies. Investor relation management, transactions (M&A) and post-merger re-organization and due diligence support. GMP compliance, quality risk management & validation solutions, life cycle management, QbD/PAT (quality by design / process analytical technology) and audits.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German consultancy company from the field of life science and process industries offers support to foreign life science SMEs looking for strategic investors and venture capital. Services comprise solutions for due diligence, inorganic growth of companies and investments. The SMEs in question should fulfill the following criteria: Revenue > 3 million EUR, EBITDA > 10% and significant growth rate. Products: Pharmaceuticals, Generics, APIs (chemical & biological), Medical Devices.



Owner-led consultancy company

Profile ID

20100429024

Summary

A German owner-led consultancy company specialised in compliance services for pharmaceutical, biotech and medical device manufacturing companies is seeking foreign partners for common on-site projects in Germany and abroad.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of basic pharmaceutical products
Manufacture of pharmaceutical preparations
Management consultancy activities
Business and other management consultancy activities
Research and experimental development on biotechnology

Company's Products / Activities (main products, services, core activities)

GMP (good manufacturing practices) compliance, quality risk management & validation solutions. Life cycle management, QbD (quality by design) & PAT (process analytical technology) projects, technology transfer, lean projects & documentation, CAPA (corrective and preventing action), OOS (out of specification) and third party audits of production sites and suppliers. Regulatory support (authority communication, filing strategy, changes & incidents).

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German owner-led consultancy company specialised in the evaluation of processes and quality assurance systems for the life science and process industries is seeking foreign partners for common on-site projects in Germany and abroad, especially validation and upgrade projects for manufacturing sites or quality assurance departments and auditing. Further services comprise quality risk management (CAPA, OOS, changes & incidents), supplier and site audits as well as lean projects & documentation and regulatory support.



Forwarding company

Profile ID

20100324031

Summary

A German forwarding company specialised in groupage and full-load shipments from and to Italy and Spain offers its transport/logistics services to potential partners.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other transportation support activities

Company's Products / Activities (main products, services, core activities)

The German forwarding company offers road and intermodal transport with own transport resources, general cargo services, groupage and full-truck-load. Beside forwarding services they offer their clients logistic solutions and efficient and customized advising service about transports. Furthermore, the German long-experienced family-run company can provide special and express shipments, controlled-temperature shipments, transports of dangerous goods, combined transports. They have their own corporate vehicle fleet and own headquarters and warehouses in Barcelona and Milan.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German forwarding company specialised in groupage and full-load shipments from and to Italy and Spain offers its transport/logistics services to potential partners. They offer road and intermodal transport with own transport resources, general cargo services, groupage and full-truck-load. Besides forwarding services they offer their clients logistic solutions and efficient and customised advising service about transports. Furthermore, the German long-experienced family-run company can provide special and express shipments, controlled-temperature shipments, transports of dangerous goods, combined transports. They have their own corporate vehicle fleet and own headquarters and warehouses in Barcelona and Milan.



Rapid prototyping, data transport, IT-security

Profile ID

20100316030

Summary

A German company specialised in rapid prototyping, data transport and IT-security developed a technology for secure data transfer. They they are looking for distributors and service providers for their appliance transfer data in Europe and would be interested in trade intermediaries for reciprocal services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Software publishing
Computer programming, consultancy and related activities
Data processing, hosting and related activities; web portals
Other information service activities

Company's Products / Activities (main products, services, core activities)

The company is both producer of hardware as well as software developer. The main products are high secure server, Robust High Performance Protocol, visual token, data transfer solutions and rapid prototyping services.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company specialised in rapid prototyping, data transport and IT-security developed a technology for secure data transfer. They they are looking for distributors and service providers for their appliance transfer data in Europe and would be interested in trade intermediaries for reciprocal services. The company developed a secure appliance data transfer based on SELinux which transfers the data up to a file size of 16 exabytes. The solution is fast, 100 per cent error free, self healing in case of interruption, has got ultimate degree of automation and protects virtual servers perfectly.



Manufacturer and wholesaler of electrical equipment

Profile ID

20100308012

Summary

A German manufacturer and wholesaler of electrical equipment is looking for distributors for their products and for manufacturers for joint-venture in Spain.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of electricity distribution and control apparatus
Manufacture of other electronic and electric wires and cables
Manufacture of wiring devices
Manufacture of electric lighting equipment
Manufacture of other electrical equipment
Agents involved in the sale of machinery, industrial equipment, ships and aircraft

Company's Products / Activities (main products, services, core activities)

The German company is a traditional and well-established wholesaler and manufacturer of electrical equipment (installation technology, home automation, electricity distribution, lightening, energy regulator, tools).

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company, a traditional and well-established manufacturer and wholesaler of high quality electrical equipment - made in Germany, is looking for a reliable, long-term cooperation partner from Spain. They are looking for a manufacturer as well as for wholesalers / distributors for their products and offer joint venture possibilities.



SME specialised in throttling, flushing and managing of sewer networks

Profile ID

20100120002

Summary

A German SME is specialist in throttling, flushing and managing of sewer networks, for all products needed for CSO (Combined Sewer Overflow) or SSO (Sanitary Sewer Overflow) shafts, flushing systems for basins and sewers of all sizes. They have developed the first in-line flushing system for sewers to flush with dry weather. The company is looking for distributors.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Water collection, treatment and supply
Sewerage

Company's Products / Activities (main products, services, core activities)

The company offers a range of products for rain and surface water treatment such as: HydroSlide discharge regulators with and without automatic blockage removal. Accuracy of $\pm 5\%$ of the discharge. HydroSelf automatic flushing system for basins and sewers needs no additional water to clean up tanks or sewer. HydroFlush automatic online flushing system, world new system to flush sewers with dry weather, solutions with and without electricity. HydroSwitch waste water switch protects receiving waters from pollution. First flush of rain water and misrouted waters are re-directed to the waste water sewer. An alternative to rain tanks.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German SME is specialist in throttling, flushing and managing of sewer networks, for all products to be needed for CSO (Combined Sewer Overflow) or SSO (Sanitary Sewer Overflow) shafts, flushing systems for basins and sewers of all sizes. They have developed the first in-line flushing system for sewers to flush with dry weather. The company is looking for distributors. The partners sought should be interested in a commercial agreement, dispose of a distribution network and be able also to mount and maintain installed products. They could be either in industry or sales and have contacts to municipalities and consulting engineers.



Project/quality management training company

Profile ID

20100114036

Summary

A German company from the field of project management / quality management / management training has developed a management training software. This web-enabled tool allows the simulation of all relevant planning and decision processes within a company and in different competitive environments. Thus, the tool can be used for deepening management know-how in enterprises or for business education. The company is looking for trade intermediaries for their Management Training Tool.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Computer programming, consultancy and related activities
Management consultancy activities
Other professional, scientific and technical activities n.e.c.

Company's Products / Activities (main products, services, core activities)

Project Management. Method driven Quality Management. Management Training.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company from the field of project management / quality management / management training has developed a management training software. This web-enabled corporate strategic planning simulation tool allows simulating all relevant planning and decision processes within a company and in different competitive environments. Thus, the tool can be used for deepening management know-how in enterprises or for business education. The company is looking for trade intermediaries for their Management Trainingstool. The tool is a numeric simulation of four companies on different markets. As the software is web- and intranet-enabled, players can be situated at different places. Bank lending to companies is subject to discriminant analysis (affiliated bank as 5th authority, Basel II criteria). Besides initialising with default values, target group-customised conditions can be generated. All game conditions can be saved and reissued.



Supplier of automotive chemistry

Profile ID

20091126053

Summary

German supplier of lubricants, motor oils, additives and other automotive chemistry products is looking for long-term distributing partners. The company offers potential partners to participate in its franchising system. They look for joint venture partners. They further would like to become a subcontractor for other parties.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of other chemical products
Repair and maintenance of other transport equipment
Maintenance and repair of motor vehicles
Wholesale trade of motor vehicle parts and accessories
Sale, maintenance and repair of motorcycles and related parts and accessories

Company's Products / Activities (main products, services, core activities)

Lubricants, motor oils, additives, antifreeze, Ad Blue, brake fluid, auto chemistry

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German supplier of lubricants, motor oils, additives and other automotive chemistry products is looking for long-term distributing partners. The partner should have experience in the sales and marketing of lubricants in its region/country. The company offers potential partners to participate in its franchising system. They look for joint venture partners. They further would like to become a subcontractor for other parties.



Precision tools company

Profile ID

20091113021

Summary

A German company specialised in producing special pliers and other precision tools is looking for technical distributors and distributors specialised in the trade of tools in Europe.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of tools

Company's Products / Activities (main products, services, core activities)

The German plier manufacturer offers of high quality pliers and other precision tools, especially conductors' punches, sealing pliers, notch cut pliers and tools. Furthermore the company also offers all the necessary accessories for each product, ie. for sealing and marking of secure goods during transport. In addition, the control nippers of the German plier specialist are primarily used for marking of tickets, cards and quality control.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

The German producer of special pliers and high quality tools is looking for technical distributors and distributors specialised in the trade of tools for marking and sealing in all European countries. They look for a local distributor that is able to explain the technical specifications and functions of the special niche products to customers.



Software development company

Profile ID

20091112016

Summary

A German company developed a software for preferential calculation of origin of the goods in the foreign trade. The company is looking for partners in the IT business for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Software publishing
Data processing, hosting and related activities;
web portals

Company's Products / Activities (main products, services, core activities)

Software products for customs clearance and foreign trade

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company developed a software for preferential calculation of origin of goods in foreign trade. This solution carries out and monitors the country of origin for particular components and compares it with thresholds. If positive the good is allowed get a reduced duty rate. The company is looking for partners for trade intermediary services. Free Trade Agreements (FTA) are a set of rules for goods which must be fulfilled to get a reduced duty rate on export/import. One of the rules is preferential calculation of the origin of goods which proves of what origin the components for goods are. The German IT-company with longtime experience in customs clearance and foreign trade software developed a solution which performs the calculation and documentation of preferential origin for multiple FTAs. In order to conduct the origin determination one needs bills of materials (BOM), solicitations of supplier declarations, purchase orders and thresholds. This software is based on management systems such as ERP or other already available in the company. It calculates the preferences quickly and so, it enables to reduce mistakes (eg. by replacing some parts by those of other origin).



Flower pot drainage cushion

Profile ID

20090820008

Summary

A German company has developed a unique flower pot drainage cushion to save potted plants outdoor from waterlogging. The company is looking for partners to distribute this new functional product to garden centres and do-it-yourself stores in the UK and France.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other manufacturing n.e.c.
Wholesale of flowers and plants
Wholesale of household goods
Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialised stores

Company's Products / Activities (main products, services, core activities)

Flower pot drainage cushions

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company has developed a unique flower pot drainage cushion to save potted plants outdoor from waterlogging. The company is looking for partners to distribute this new functional product to garden centres and do-it-yourself stores in the UK and France. The drainage cushion is very advantageous for potted plants exposed to rain. The cushion is placed on the bottom underneath the soil. It allows an optimum drainage and protection against waterlogging and acts so anti-rot. Furthermore, it hinders the soil to leak from the pot, so it keeps terraces and balconies clean. The drainage cushions are available in different sizes suitable for different kinds of pots. They are reusable.



DMC company and Inbound Ground-Handling Supplier

Profile ID 20090812023

Summary

A German DMC (Destination Management Company) and Inbound Ground-Handling Supplier, providing a wide range of services, is looking for trade intermediaries.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Travel agency and tour operator activities
Travel agency activities

Company's Products / Activities (main products, services, core activities)

German company supplies Tourist Services for FIT, Leisure Groups, Corporate, Allotments for Trade Fairs, Online Booking, as well as recognized experience and expertise in organizing Incentives and Events in Germany.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A Germany DMC (Destination Management Company) and Inbound Ground-Handling Supplier is looking for outgoing partners from all over the world who need a DMC and Inbound Partner for Germany.



Company specialized in the hotel-, tourism-, and leisure industry

Profile ID 20090805022

Summary

A German company specialized in consulting in the hotel-, tourism- and leisure industry offers trade intermediary and outsourcing services companies willing to invest in Germany.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other personal service activities

Company's Products / Activities (main products, services, core activities)

German company specialized in consulting in the hotel-, tourism- and leisure industry offers trade intermediary and outsourcing services to companies willing to invest in Germany. The service range comprises: planning & development, asset management, transactions & financial restructuring, tourism concepts and destination marketing. The company disposes of a large network of investors, hoteliers and real estate companies.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialized in consulting services in the hotel-, tourism- and leisure industry offers trade intermediary and outsourcing services to companies willing to invest in Germany. The service portfolio comprises: planning & development, asset management, transactions & financial restructuring, tourism concepts and destination marketing. They guarantee a high standard of professionalism and the knowledge of local market conditions, customs, and styles. The team is built of experts from the tourism sector with longtime experiences in the consulting business.



Manufacturing of systems for the utilization of rainwater

Profile ID 20090728042

Summary

A German company specialized in the manufacture of systems for the utilization of rainwater is looking for distribution partners in Russia.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Installation of industrial machinery and equipment

Company's Products / Activities (main products, services, core activities)

The company offers products and engineering for the utilization of rainwater. The company is a specialist for production of systems for rainwater harvesting. The systems contain special patented filters, pumps, electronic controls and storage tanks.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company is specialized in producing systems for rainwater harvesting. The systems contain special patented filters, pumps, electronic controls and storage tanks. The company is looking for distribution partners in Russia. Partners may attend to a short training to get to know the products. After that the partner establishes contact to customers in the home country on a fully self-reliant basis. Advertising efforts, attending trade fairs and creating written customer information is in the hands of the partner. The company will of course support this process and give every help and information needed.



Engineering company for environmental protection

Profile ID

20090716023

Summary

A German engineering company - operating internationally as an engineers group for environmental protection - is looking for technical and commercial representatives (preferably freelancers). The company is also interested in establishing a joint venture.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Treatment and disposal of hazardous waste
Remediation activities and other waste management services
Other specialised construction activities n.e.c.
Engineering activities and related technical consultancy

Company's Products / Activities (main products, services, core activities)

The company's core activities are: international engineering, analytics and construction materials technics for environmental protection in geotechnics and in building construction as well as Environmental Due Diligence (EDD).

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German engineering company - operating internationally as an engineers group for environmental protection - is looking for technical and commercial representatives (preferably freelancers). The company is also interested in establishing a joint venture. The company offers comprehensive engineering and analytic, building construction materials and Environmental Due Diligence in two fields:
1. Detection, evaluation and rehabilitation of contaminated sites (e.g. brownfields) and buildings (e.g. contaminated with asbestos).
2. Energetic rehabilitation of buildings (energy efficiency of buildings). The engineering group activities within these quite new and promising business areas are focusing on CEE Countries up to now, but should be extended to other European Countries. For their business development the group is looking for partners as technical and commercial representatives, preferably engineers or geologists to work as freelancers). The company is also interested in establishing a joint venture in these countries.



Producer of plant protection products, biocides and cosmetic products

Profile ID 20090429005

Summary

A German company specialised in the production of plant protection products, biocides and cosmetic products is looking for trade intermediary services in Italy.

Intermediary Information

Company Information

Activity Codes (NACE-Code) Other manufacturing n.e.c.

Company's Products / Activities (main products, services, core activities) German company specialised in plant extraction for pest control products. Production of plant protection products, biocides and cosmetic products.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company specialised in production of plant protection products, biocides and cosmetic products is looking for trade intermediary services. A distributor for the Italian market for a shampoo against head lice is searched for. Trade contacts with companies experienced in the distribution of Presidi Medico Chirugici (PMC) products are desired.



B2B outsourcing provider

Profile ID

20090319003

Summary

A German company specialised in providing of b2b outsourcing is offering its subcontracting services to IT and telecom companies who want to address the German market with their products, services and solutions.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other business support service activities n.e.c.

Company's Products / Activities (main products, services, core activities)

The German company provides complete B2B sales outsourcing for companies who wish to address the German market with their products, services and solutions. The company has all local resources needed (e.g. Sales, PreSales, PostSales) and realizes the German success in a reliable and cost efficient way. The German company develops the German market potential without the overhead that the own local organisation would cause.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in providing of b2b outsourcing is looking for IT and telecom companies. The company provides complete B2B sales outsourcing for companies who wish to address the German market with the products, services and solutions. The German company mainly serves clients from the IT and Telecommunication business sectors. Their sales experts operate as employees within Germany. The company focusses on B2B and is therefore specialised in the according sales processes, using the unique sales methodology B2Bbox to secure the success in Germany.



Producer of wheat and rye flour for bakeries

Profile ID

20080828018

Summary

A German company specialised in the production of wheat and rye flour for bakeries looks for and offers trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of grain mill products

Company's Products / Activities (main products, services, core activities)

The German company produces grain mill products. Specialised in the production of wheat and rye flour for bakeries.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company specialised in the production of wheat and rye flour for bakeries is looking for and offers trade intermediary services. The company requires distributors of bakery raw materials (wholesale) and cooperation with bakeries. On the other hand it offers wheat flour and distribution of bakery raw materials.



Manufacturer of high-power LED-applications and lamps

Profile ID 20080828008

Summary

A German company specialised in the manufacture of high-power LED-applications and lamps - including streetlights and car cabin lights is looking for distributors of lighting, illumination equipment and general electronics for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of electric lighting equipment

Company's Products / Activities (main products, services, core activities)

The German company manufactures lighting products, esp. high-power LED-applications and lamps

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company specialised in manufacture of high-power LED-applications and lamps is looking for trade intermediary services. They produce High-Power-LED Streetlights and High-Power-LED car cabin lights. The Streetlight has the advantage to be compatible with nearly all current and prospective high-power LEDs. The German company is looking for distributors or franchisee companies for selling their products across Europe.



Manufacturer of machines- packing machines and packing equipments

Profile ID 20080724001

Summary

German company specialised in manufacture of machines - packing machines and packing equipments is looking for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of other special-purpose machinery n.e.c.

Company's Products / Activities (main products, services, core activities)

German company manufactures following products: - Vertical form-, filling-, and packing machines, intermittent and continuous operation for pillow-, gusset-, block bottom-and stablo bags, as well as tetragonal bags. - vertical 4 side sealing bags up to 12 lanes (sachet bags) - vertical stick pack machines up to 10 lanes - volumetric dosing systems of all kind and linear weighers, as well as multi-combination weighers - horizontal flow pack machine - Control-technologies - Folding box - carton lines and case packers

Co-operation Proposal Information

Full description : (Specification of co-operation request / offer)

German company specialised in manufacture of machines - packing machines and packing equipments is looking for trade intermediary services. The company searches for all customers for their machines and lines-as well as representation companies and distributors.



Manufacturer and supplier of environmental, pharmaceutical and chemical industry

Profile ID 20080711001

Summary

German company specialised in manufacturing and supplying of environmental, pharmaceutical and chemical industry is looking for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of other special-purpose machinery n.e.c.

Company's Products / Activities (main products, services, core activities)

German company manufacturers membrane and module and supplies micro-, ultra- and nanofiltration for the following markets: environmental industry (industrial + municipal waste water, river water, drinking water, etc), pharmaceutical and chemical industry, etc.

Co-operation Proposal Information

Full description : (Specification of co-operation request / offer)

German company specialised in manufacture and supply of environmental, pharmaceutical and chemical industry is looking for trade intermediary services. The company is looking for a representative/distributor who cares about the OEM's and end users in the above mentioned countries, as well as contacts to OEM's and engineering offices, plant builders etc. in the environment of water + waste water, municipal application, chemical + pharmaceutical industry + automotive, food & beverage.



Manufacturer of automation and regulation technologies

Profile ID 2008070922

Summary

German company specialised in manufacture of automation and regulation technologies is looking for trade intermediary service.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other professional, scientific and technical activities n.e.c.

Company's Products / Activities (main products, services, core activities)

German company manufacturers automation and regulation technologies.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in manufacture of automation and regulation technologies is looking for trade intermediary service. They would like to get in contact with distributors, who are interested in distributing their products.



Wellness sector company

Profile ID

2008070914

Summary

German company specialised in wellness sector is looking for trade intermediary service.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Educational support activities

Company's Products / Activities (main products, services, core activities)

Consulting, Training, Project Development, Staff Search, Marketing

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in wellness consultancy is looking for trade intermediary service. They are interested in networking, market evaluations and project acquisitions.



Importer of products in the building, auto and garden lifestyle industry

Profile ID

2008070913

Summary

German company specialised in import of products in the building, auto and garden lifestyle industry is looking for trade intermediary service.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other personal service activities

Company's Products / Activities (main products, services, core activities)

Special tools for the building and auto industry/garden and lifestyle products.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in import of products in the building, auto and garden lifestyle industry offers trade intermediary service. The main products are the award winning brick, mortar saw and sandalwood mosquito repellent sticks. The company is looking for distributors of their products in the above mentioned areas. But they are also open to other possibilities.



Tourism organisation company

Profile ID

2008070833

Summary

German company specialised in tourism organisation at the Bergstraße wants to offer its services as trade intermediary.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Travel agency, tour operator reservation service and related activities
Office administrative, office support and other business support activities
Other business support service activities n.e.c.

Company's Products / Activities (main products, services, core activities)

German company wants partners to pay attention to the Bergstraße.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in tourism organisation at the Bergstraße wants to offer its services as trade intermediary. The company is looking for partners in the field of meetings and conferences, groups and media journalists.



Travel organisation company

Profile ID

2008070827

Summary

German company specialised in travel organisation is looking for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Travel agency, tour operator reservation service and related activities

Company's Products / Activities (main products, services, core activities)

German company is active in the field of travel organisation. They are looking for other travel agencies.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in travel organisation is looking for trade intermediary services. The company is looking for outgoing/incoming travel agencies from Europe. They are interested in travel agencies with Russian speaking guides/staff.



Company specialised in the accommodation service

Profile ID

2008070813

Summary

German company specialised in the accommodation service is looking for trade intermediaries.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Accommodation
Hotels and similar accommodation

Company's Products / Activities (main products, services, core activities)

German company offers experience in the field of horse whispering. The hotel is the only one in Germany that connects family pedagogics and social expertise.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in the accommodation service is looking for trade intermediaries. They are interested in marketing partners for the unique concept 'The magic of the horse whisperer': a family leisure for common activities of parents and children with pedagogical support.



Company specialised in construction and manufacture of clamping systems

Profile ID

200807099

Summary

German company specialised in construction and manufacture of clamping systems is looking for reciprocal production.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Architectural and engineering activities and related technical consultancy

Company's Products / Activities (main products, services, core activities)

German company is active in field of machinery and devices and tools.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in construction and manufacture of clamping systems is looking for reciprocal production. They want to get in contact with new customers as well as new suppliers.



Company specialised in manufacture of secure communications solutions and system engineering

Profile ID 200807098

Summary

German company specialised in manufacture of secure communications solutions and system engineering is looking for trade intermediaries.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other personal service activities

Company's Products / Activities (main products, services, core activities)

German company is a manufacturer of secure communication solutions and system engineering.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in manufacture of secure communications solutions and system engineering is looking for trade intermediaries. They would like to create initial contact with potential partners in Europe.



Design company

Profile ID

200807096

Summary

German company specialised in design wants to offer and also requires production/manufacturing activities.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other personal service activities

Company's Products / Activities (main products, services, core activities)

German company is an agency for brand and product development.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in design wants to offer and also requires production/manufacturing activities. The company is specialised in designing and production of merchandising products for museum shops, fashion design brand, brand and product design for food companies, general graphic design and photography. They are looking for high textile manufacturers, metal craft work for small objects in small quantities, manufacturers of ceramics.



Security integration company

Profile ID

200807095

Summary

German company specialised in security integration offers trade intermediary service.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other personal service activities

Company's Products / Activities (main products, services, core activities)

German company is active in field of Security Integration/Electronics

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in security integration offers trade intermediary service. They want to get in contact with distributors of high-end security products.



Manufacturer of CD and DVD production machines

Profile ID

200807094

Summary

German company specialised in manufacture of CD and DVD production machines is looking for trade intermediaries.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of other special-purpose machinery

Company's Products / Activities (main products, services, core activities)

German company is leading manufacturer of CD/DVD/Blue-ray Disc publishing systems and other specialised printing equipment.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

Specialised manufacturer of CD/DVD/Blu-ray Disc publishing systems (printing and duplicating) is looking for trade intermediaries. The potential partner should be active in field of hardware, services, software solutions or vertical applications.



Company specialised in developing, distributing and marketing of social network

Profile ID 200807093

Summary

A German company specialised in developing, distributing and marketing of social networks is looking for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Wired telecommunications activities
Wireless telecommunications activities
Satellite telecommunications activities
Other telecommunications activities

Company's Products / Activities (main products, services, core activities)

Distribution and marketing of social networks, development of software.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German company specialised in developing, distributing and marketing of social networks is looking for trade intermediary services, especially partners who are active in growth financing for ambient and viral marketing and continued technical development, ideally in combination with the media services of strategic partner from the print, online media and TV sectors.



Tour operations and travels for handicapped and non-handicapped people and seniors company

Profile ID

200807092

Summary

German company specialised in tour operations and travels for handicapped and non-handicapped people and seniors wants to offer organisation of tours and travels (trade intermediary services).

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Travel agency activities

Company's Products / Activities (main products, services, core activities)

German company offers tour operations.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in tour operations and travels for handicapped and non-handicapped people and seniors wants to offer its services. The company is looking for local organisations for handicapped people, accessible travel destinations; contact to handicapped people who want to travel with assistance through Germany.



Company specialised in marketing of the city Wiesbaden

Profile ID 200807091

Summary

German company specialised in marketing of the city Wiesbaden wants to offer its trade intermediary services in the field of tourism and travel in Wiesbaden.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Travel agency and tour operator activities

Company's Products / Activities (main products, services, core activities)

German company is active in marketing of Wiesbaden.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in marketing of the city Wiesbaden wants to offer its trade intermediary services. They advise in all aspects of group and individual travel, plan hotel reservations and sightseeing tours. The company cares for people during the complete visit in Wiesbaden.



Distributor of chemical products

Profile ID

200807089

Summary

German company specialised in distribution of chemical products and is looking for trade intermediary services in EU 27.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Other personal service activities
Other personal service activities

Company's Products / Activities (main products, services, core activities)

cosmetics and pharmaceuticals

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in distribution of chemical products and is looking for trade intermediary services in EU 27. The company offers and requires trade intermediary services for cosmetics and pharmaceutical.



Producer and distributor of bio-eggs

Profile ID

200807087

Summary

A German company specialised in the production and distribution of bio-eggs is looking for distributors, exporters and importers.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of food products
Processing and preserving of fruit and vegetables

Company's Products / Activities (main products, services, core activities)

Production of bio-eggs, free-range eggs, deep-litter eggs and chicken.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

A German manufacturer of bio-eggs and is also importer and exporter of their products. They search for distributors, importers and exporters.



Company interested in import and export of sausages, ham and salami products

Profile ID 200807086

Summary

German company is interested in import and export of sausages, ham and salami products. They produce all kind of sausages & ham and are specialized in manufacturing of salami. Company searches for manufacturers, distributors, importers and exporters in this field.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of food products
Processing and preserving of meat and production of meat products

Company's Products / Activities (main products, services, core activities)

They produce all kind of sausages & ham and are specialized in manufacturing of salami.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German manufacturer of sausages, ham and salami products searches for manufacturers, distributors, importers and exporters who are active in this field.



Manufacturer and exporter of sausages, meat, soups, stews in tins and more

Profile ID

200807085

Summary

German manufacturer and exporter of sausages, meat, soups, stews in tins, canned ready to eat meals and convenience products for the microwave is searching for importers/distributors in various European countries. They are active in the field of production, processing and preserving of food products.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of food products

Company's Products / Activities (main products, services, core activities)

Sausages,meat, soups, stews in tins, canned ready to eat meals, and convenience products for the microwave.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German manufacturer and Exporter of sausages, meat, soups, stews in tins, canned ready to eat meals,and convenience products for the microwave is searching for for importers/distributors in various European countries.



Manufacturer of electric lighting equipment

Profile ID 1113

Summary

German company specialised in manufacture of electric lighting equipment is looking for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of electric lighting equipment

Company's Products / Activities (main products, services, core activities)

German company produces UV-lamps, power supplies for UV-lamps, reflectors, transmitter, UV-measurement equipment, sensors, amalgam lamps, water, air and surface disinfection, ozone producing lamps, curing.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German producer of UV-lamps, power supplies for UV-lamps, reflectors, transmitter, UV-measurement equipment, sensors, amalgam lamps, water, air and surface disinfection, ozone producing lamps, curing is looking for partners for electronic power supplies for green houses illumination, for partners in water disinfections in green houses and for partners for any UV application. Company requires trade intermediary services, that means innovations, distributors and manufacturers, who are active in this field.



Manufacturer of clay

Profile ID 1112

Summary German company specialised in manufacture of clay is looking for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code) Other manufacturing

Company's Products / Activities (main products, services, core activities)

German company is specialised in manufacture of garden articles and horticulture equipment, esp. of clay. Clay is a precious and sustainable gift from nature. Our clay originates from the organic deposits of the Jura seas. This clay is extracted from open pits, carefully prepared, finely grinded and granulated into small balls. They offer clays for hydroculture, aquaculture and ponds as well as for biological water purification and odour treatment. They are looking for wholesalers and users.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in manufacture of clay is looking for trade intermediary services. German clay producer with a long experience is interested in partners of wholesalers or users all around the world.



Manufacturer of non-woven abrasives and other abrasive products

Profile ID 1093

Summary

German manufacturer of non-woven abrasives, other abrasive products as well as products made thereof is looking for sales representatives for their innovative products, who dispose of good contacts with the furniture, plastics, metal and automotive supply industries and also with do-it-yourself stores.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Manufacture of textiles
Manufacture of non-wovens and articles made from non-wovens, except apparel
Manufacture of other textiles n.e.c.

Company's Products / Activities (main products, services, core activities)

Production and application of non-woven abrasives, other abrasive products as well as products made thereof. Their abrasives can be applied in the automobile, furniture, metalworking and plastics industries as well as in the sectors of parquet and cleaning of buildings. They are constantly improving cleaning of buildings. They are constantly improving their abrasives programme and continuously developing new products which are in line with the market.

Co-operation Proposal Information

Full description : (Specification of co-operation request / offer)

German company with an experience of over 25 years, is working in the fields of production and application of non-woven abrasives, other abrasive products as well as products made thereof. Their abrasives can be applied in the automobile, furniture, metalworking and plastics industries as well as in the sectors of parquet and cleaning of buildings. They are looking for sales representatives for their innovative products, who dispose of good contacts with the above mentioned industry fields. They are constantly improving their abrasives programme and are continuously developing new products which are in line with the market. The distribution of their products is effected nearly all over the world. In 2006 they founded a daughter company in Canada in order to be able to supply the American market much better.



Infrastructure engineering company

Profile ID

1092

Summary

German company specialised in engineering in the field of infrastructure (water, waste water management, traffic facilities), is looking for partners in transport and logistic sector.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Specialised construction activities
Other specialised construction activities n.e.c.

Company's Products / Activities (main products, services, core activities)

German company is active in water management in residential areas (water extraction, treatment and supply; waste water systems; sewage plants; sludge treatment and utilisation; servicing sewage plants; control technology and power engineering for water supply installations and sewage plants; rainwater utilisation; planning of structural framework) - traffic facilities - surveying - geographical information systems (GIS) - river development and river renaturation - certificates and consulting (valuation-self-checking; examinations and reports; certificates and advice; project controlling; project management)

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in engineering in the field of infrastructure (water, waste water management, traffic facilities) is looking for partners in transport and logistic sector. The company wants to create joint supply of engineering services to public and awarding authorities.



Translation service company

Profile ID 593

Summary German company specialised in translation service offers subcontracting/outsourcing activities.

Intermediary Information

Company Information

Activity Codes (NACE-Code) Other personal service activities
Other personal service activities

Company's Products / Activities (main products, services, core activities) German company specialised in translation service offers subcontracting/outsourcing activities. German company specialised in English communication services wants to be a sub-contractor and they are looking for German-speaking companies that require support in asserting themselves in an English-speaking business environment. Their goal is to help to operate and communicate successfully on an international level. Special areas of interest include IT, environmentally-friendly technology and the social sciences.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer) German company specialised in English communication services is looking for German-speaking companies that require support in asserting themselves in an English-speaking business environment. Our goal is to help you operate and communicate successfully on an international level. Special areas of interest include IT, environmentally-friendly technology and the social sciences.



International air transport and travel industry company

Profile ID 592

Summary

German company specialised in international air transport and travel industry is looking for trade intermediary services.

Intermediary Information

Company Information

Activity Codes (NACE-Code)

Passenger air transport

Company's Products / Activities (main products, services, core activities)

German company offers a wide range of outsourcing services and consultancy for complete back office processes, supported by own software systems and their dedicated travel industry professionals.

Co-operation Proposal Information

Full description :
(Specification of co-operation request / offer)

German company specialised in international air transport and travel industry is looking for trade intermediary services. They want to get in contact with companies, tour operators and travel agencies which are looking for easy to use and efficient solutions for their backoffice optimisation, fulfilment and statistical strategy and forecasts. Moreover the company is interested in contacts with potential partners in the areas of IT, internet-platforms and new technologies for travel industry.



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